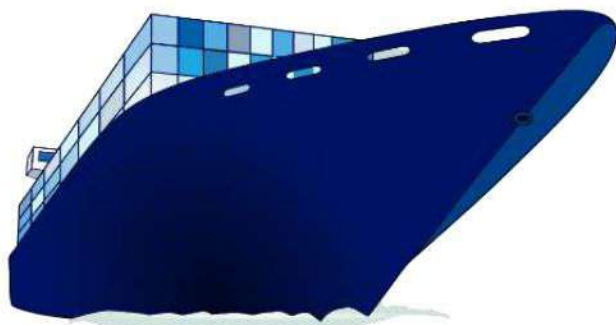
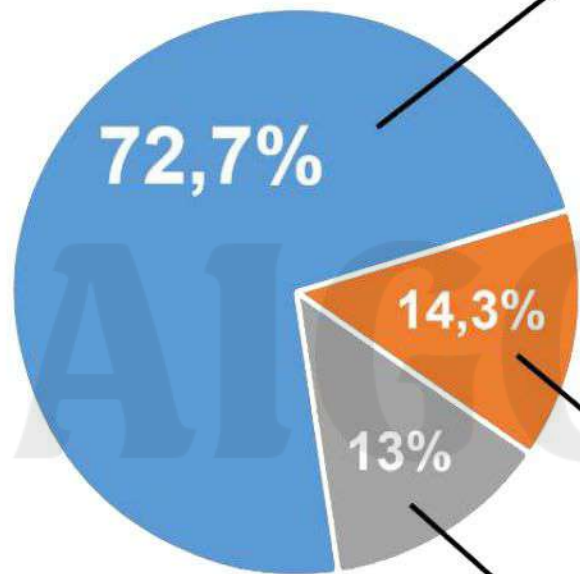


# Giao nhận, vận chuyển hàng hóa bằng đường biển

GV. Trần Quang Vũ

1. Các loại hàng hóa vận chuyển bằng đường biển
2. Cảng biển Việt Nam
3. Quy trình thuê tàu chợ
4. Vận đơn đường biển
5. Nguồn luật điều chỉnh vận đơn
6. Nội dung vận đơn
7. Cách nhận biết một số loại vận đơn



**Đường biển 72,7%**



**Đường bộ 14,3%**



**Đường  
hàng không 13%**



## Đường bộ

Năng lực vận tải

26 tấn/2.65 TEU

Phí vận chuyển

16,5 cents/tấn



## Đường sắt

10.000 tấn  
400 - 530 TEU

3,3 cents/tấn



## Đường biển

5.000 TEU

1,8 cents/tấn

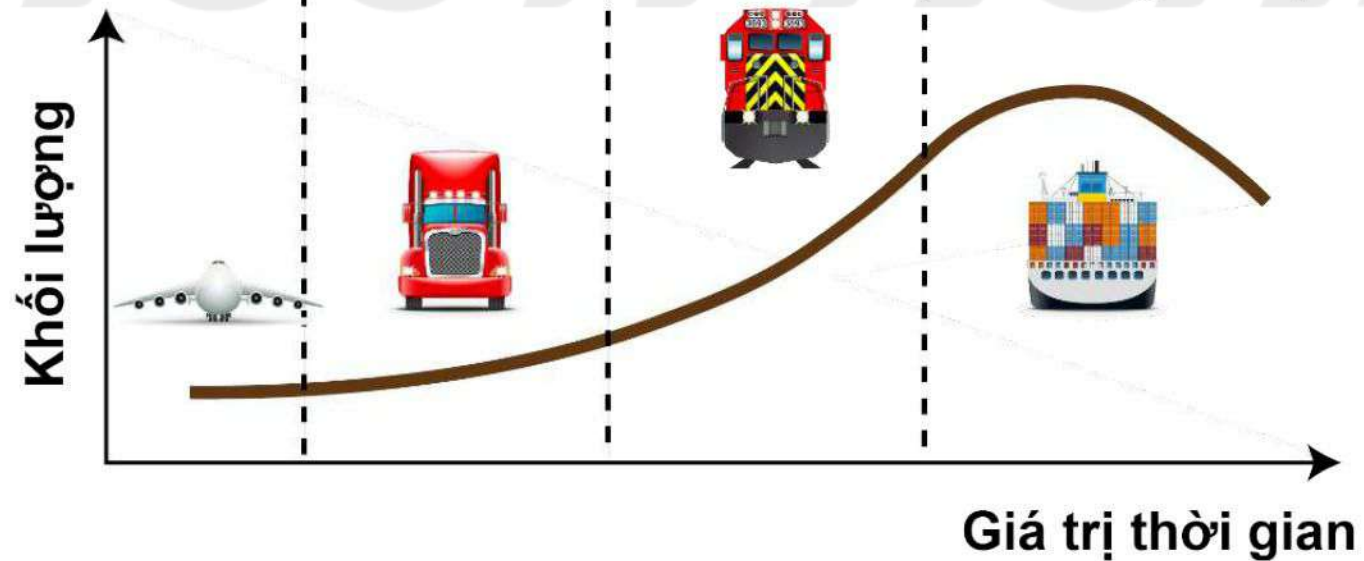
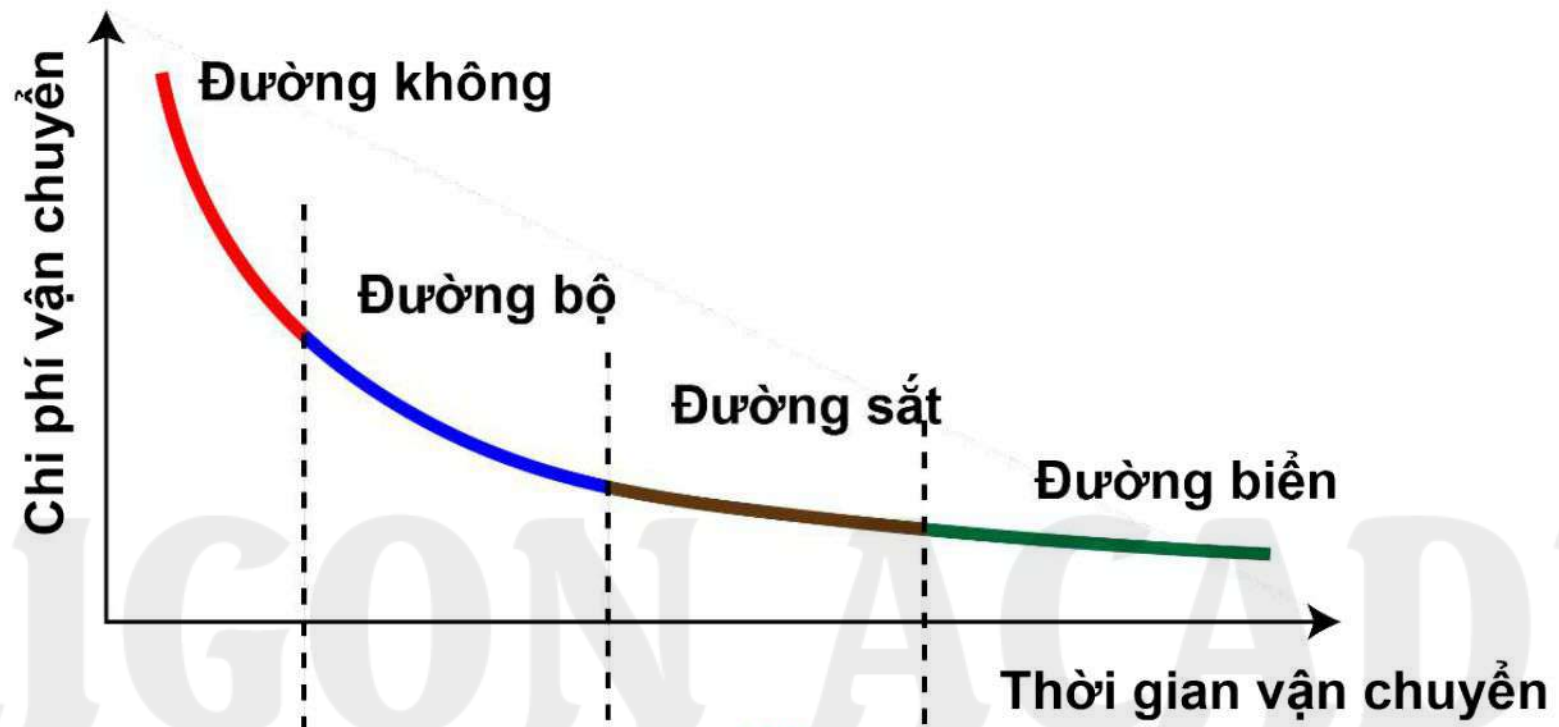


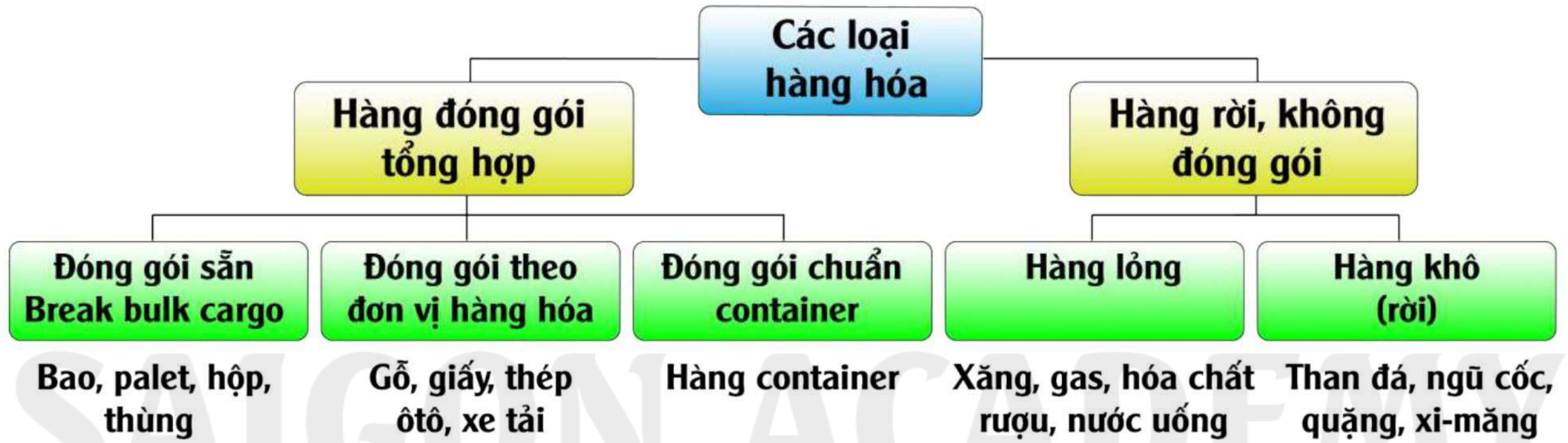
## Đường không

100 - 125 tấn

101,5 cents/tấn

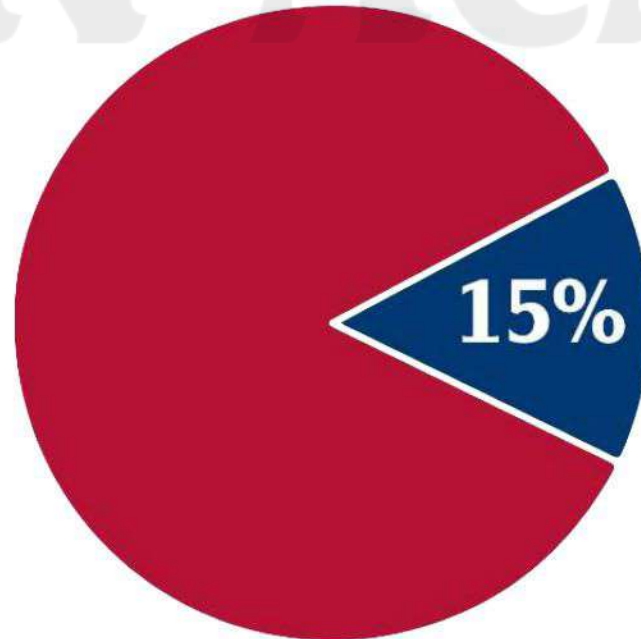
SAIGON ACADEMY





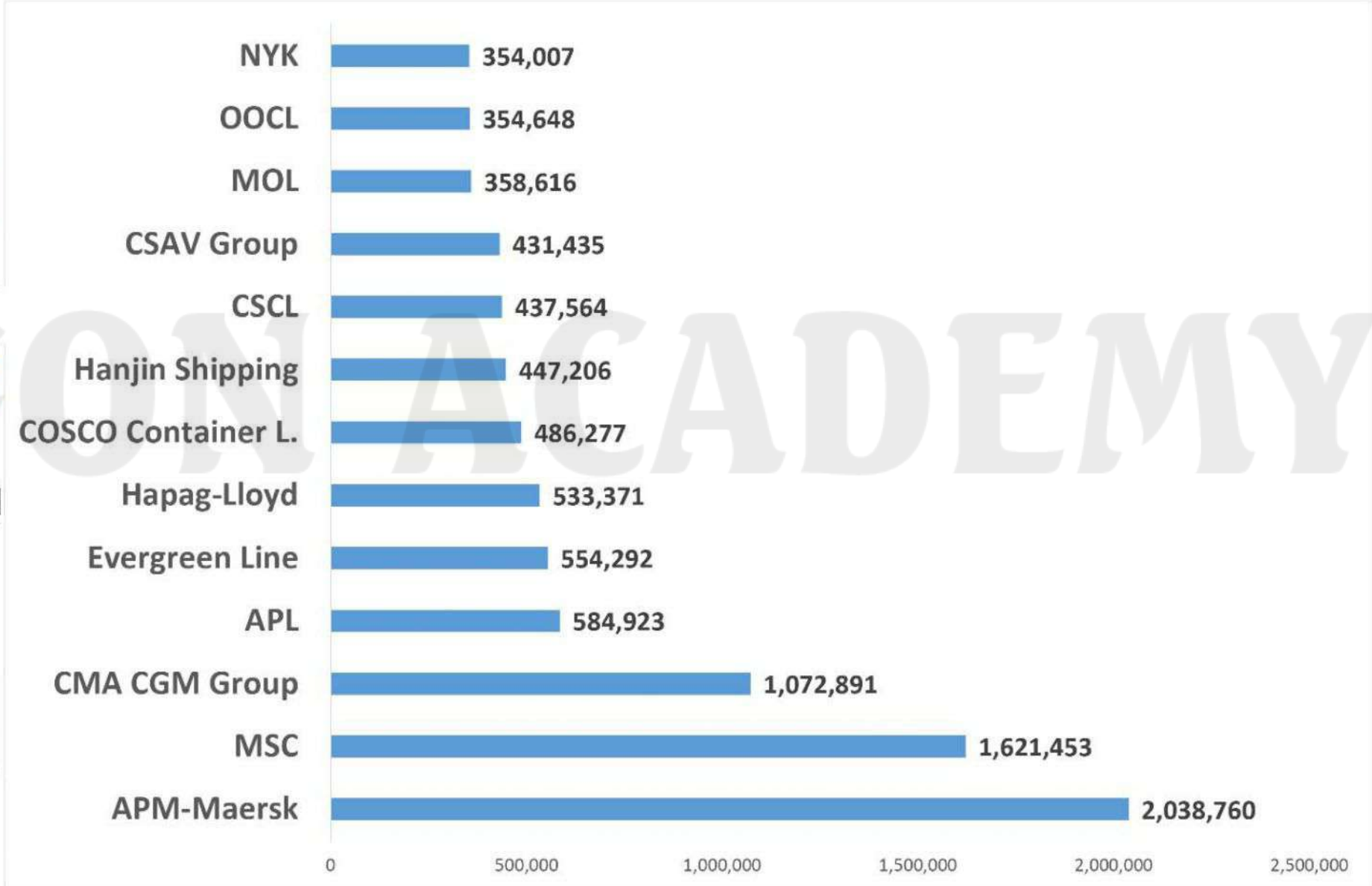
# Việt Nam: 1.689 tàu biển

(450 tàu biển tuyến quốc tế)



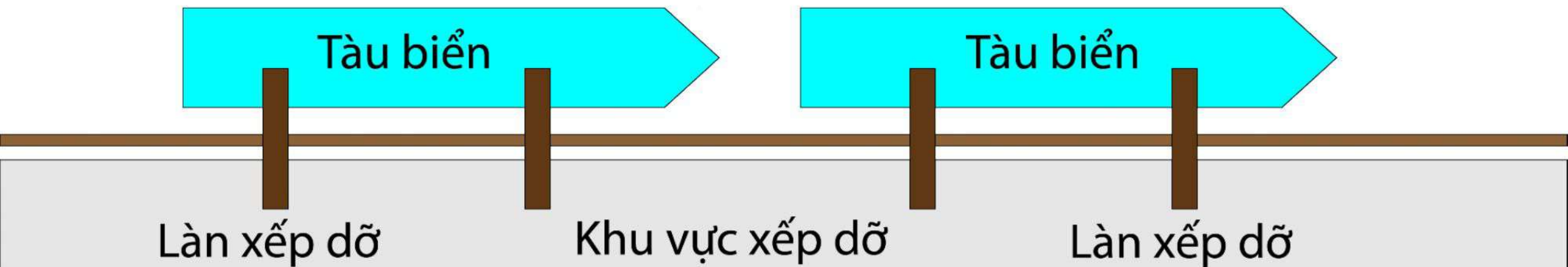
**thị phần  
hàng hóa  
xuất nhập khẩu**

# Các hãng tàu lớn nhất thế giới (ĐVT: TEU)





# Khu vực cầu tàu



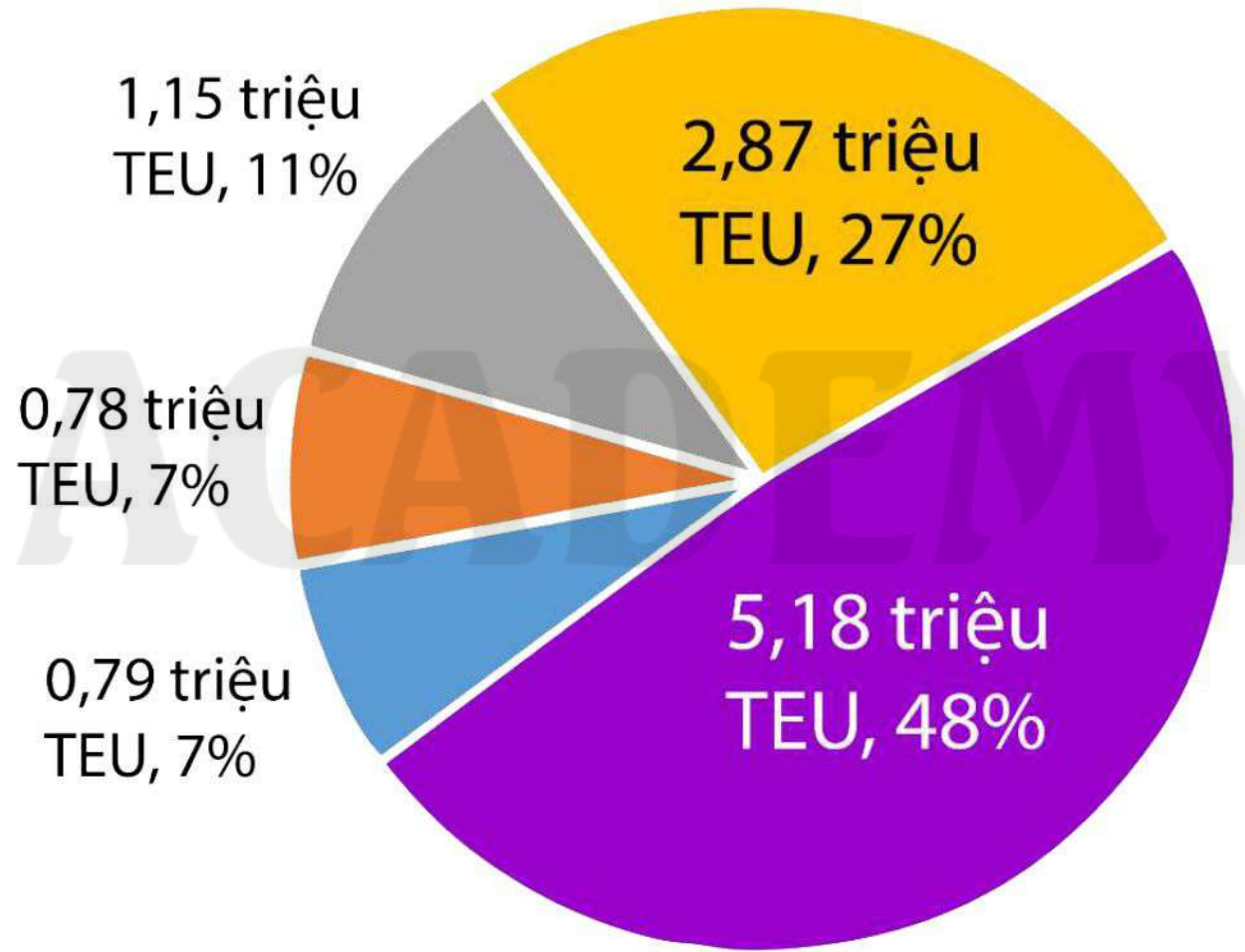
Khu vực  
kho bãi container

Kho hàng lẻ CFS  
Sửa chữa, bảo trì

Cổng  
cảng

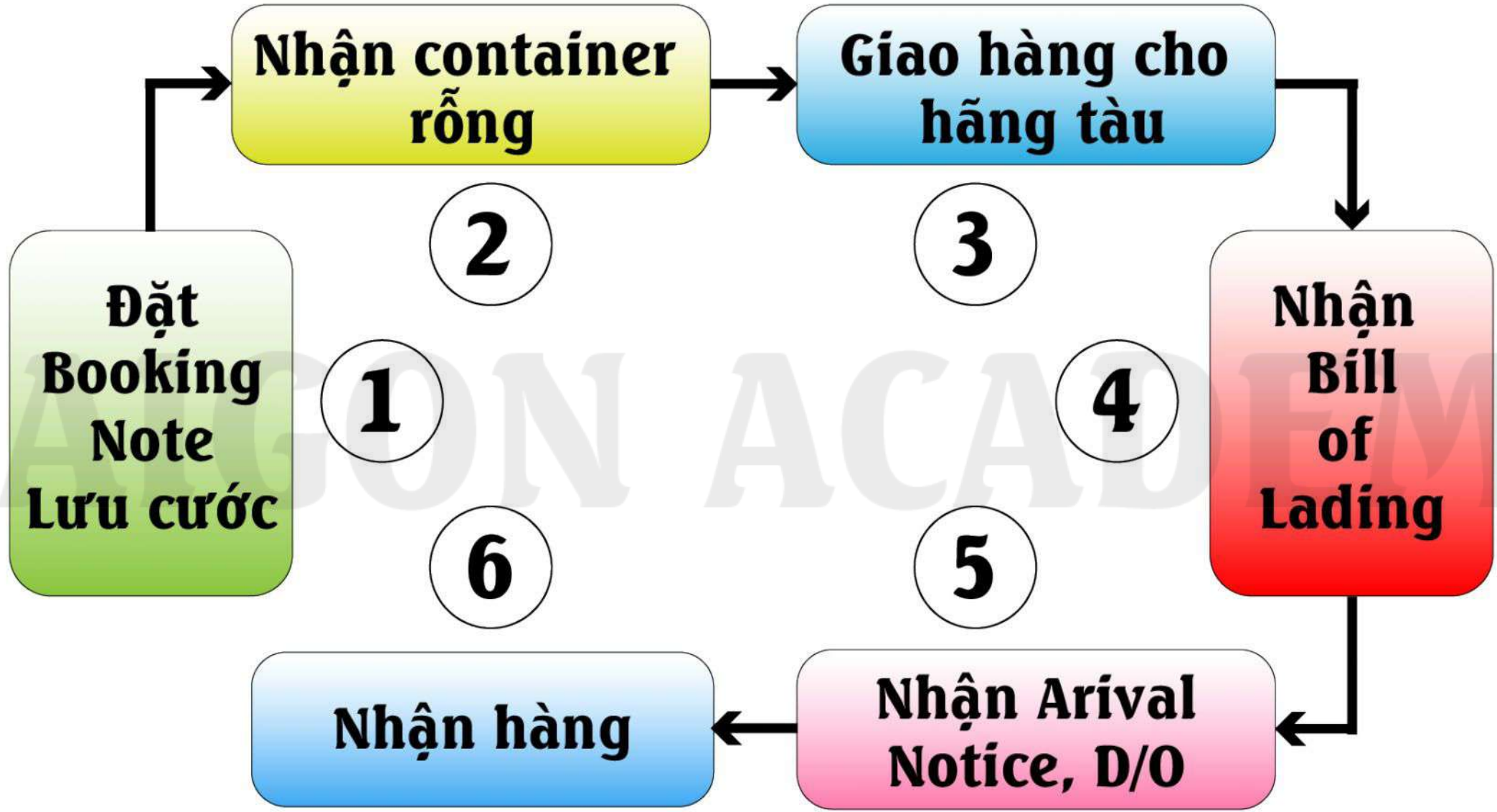
Khu vực làm hàng nội địa





**Quy trình thuê tàu chợ**

SAIGON ACADEMY



**Vận đơn đường biển**

SAIGON ACADEMY



**Nguồn luật điều chỉnh vận đơn**

**SAIGON ACADEMY**



1924

1968

1978

2018



**"Quy tắc Rotterdam" (Công ước Liên hợp quốc về Hợp đồng Vận chuyển Hàng hóa Quốc tế Đường biển) là một hiệp ước đề xuất các quy tắc quốc tế mới nhằm sửa đổi khuôn khổ pháp lý về giám sát hàng hải và vận chuyển hàng hóa bằng đường biển.**

**Phân biệt vận đơn với hợp đồng  
thuê tàu chuyển**

SAIGON ACADEMY

**SITC** SITC CONTAINER LINES CO., LTD B/L No: SITCTAHP584887

**1. Shipper**  
ANFA INTERNATIONAL INDUSTRY CO., LIMITED  
ROOM 2105, DL 1425, TREND CENTRE, 25-31 CHEUNG LEE STREET, CHAIWAN, HONG KONG.

**2. Consignee**  
TO ORDER OF BANK OF CHINA (HONG KONG) LIMITED  
HCM CITY BRANCH

**3. Notify Party (It is agreed that no responsibility shall attach to the Carrier or his agent for failure to notify)**  
PORMOSA HA TINH STEEL CORPORATION  
VUNG ANG ECONOMIC ZONE, KY LONG WARD, KY ANH TOWN, HA TINH PROVINCE, VIETNAM

**4. Pre-carriage by** **5. Place of Receipt**  
QINGDAO PORT, CHINA

**6. Vessel/Voy No** **7. Port of Loading**  
PERTH BRIDGE V18085 QINGDAO PORT, CHINA

**8. Port of Discharge** **9. Place of Delivery**  
HAIPHONG PORT, VIETNAM HAIPHONG PORT, VIETNAM

**Container No./Seal No. Marks and Numbers** **Number and kind and packages description of goods** **Gross weight kgs** **Measurement**

PHS 114KW05G100 EFCU2240114/20GP/SITC23854 AEAL2287815A/20GP/SITC23855 FEAU2736664/20GP/SITC23856	3x20GP FCL CONTAINER SITC 25C015 SEE ATTACHMENT CY-CY SHIPPED ON BOARD SHIPPER'S LOAD COUNT & SEAL FREIGHT PREPAID	42,492,00 KGS	32,50 CBM
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**10. Total No. of Containers or Packages (in words)** SAY THREE CONTAINERS ONLY

**11. Freight and charges**

Rate	Unit	Prepaid	Collect

**Prepaid at** QINGDAO **Payable at** **Number of Original B/L**

**Place of issue and date** 28 MARCH 2018 **12. Declared Value/Charge**

**LADEN ON BOARD THE VESSEL** **SITC CONTAINER LINES (SHANGHAI) CO., LTD QINGDAO BRANCH** **AS AGENT FOR THE CARRIER:** SITC CONTAINER LINES CO., LTD

**RECEIVED** for shipment in external apparent good order and condition, unless otherwise indicated. The total number of packages or units stuffed in the container, the description of the goods and the weights shown in this Bill of Lading are furnished by the Merchants and the containers are already sealed by the Merchants, and which the carrier has no reasonable means of checking and is not a part of the Bill of Lading contract. The carrier has issued the number of Bills of Lading stated below, all of this tenor and date, one of the original Bills of Lading must be surrendered and endorsed or signed against the delivery of the goods or the delivery order and whereupon any other original Bills of Lading shall be void.

**NOTE:** Notwithstanding any customs or privileges to the contrary, the Merchant's attention is drawn to the fact that the Merchant, in accepting this Bill of Lading, expressly agrees to be bound by all the stipulations, exceptions, limitations, liberties, terms and conditions attached hereto or stated herein, whether written, printed, stamped or otherwise incorporated on the front and/or reverse side hereof as well as the provisions of the Carrier's published Tariff Rules, Regulations and Schedules, without exception, as fully as if they were all signed by such Merchant, and the carrier's undertaking to carry the goods is made on the basis of the merchant's acceptance and agreements as aforesaid.

**ORIGINAL**



**Bill of Lading (Vận đơn)**

To : Lao Cai Chemicals Fertilizer Joint Stock Company  
To : Milestone Chemical Tanker Pte Ltd  
Fm : Hubchem Korea

Re : MT Eastern Liberty - Clean Fixture Recap  
Phosphoric Acid 8000mt ex Haiphong, Vietnam To Tuticorin, India  
Laycan: 20-27th/July/2018  
C/P Date on 14th/June/2018

Good day

We are please to Send you the Clean-Fixture Recap as follows:

- Charterer : Lao Cai Chemicals Fertilizer Joint Stock Company  
(PERFORMANCE OF THIS CP SHALL BE GUARANTEED BY DUC GIANG CHEMICALS AND DETERGENT POWDER JOINT STOCK COMPANY)  
Address: Tang Loong Industrial Zone, Bao Thang, Lao Cai, Vietnam Nguyen Quang Huang  
Tel: 0203774556 Fax: 0203867214, Director: Mr. Dao Huu Huyen
- Owner : Milestone Chemical Tankers Pte Ltd, as agent of the Owners
- Vessel : MT Eastern Liberty or OOS (\* Vessel's Q88)
- Vessel's itinerary:-
  - Reverting
- Tentative L3c:-
  - Reverting

- For,
- Cargo : One (1) Grade of Phosphoric Acid (purity Min 48% up to Max 53%) 8,000mt with 5 pct MOLCO But AVN5
  - Load : OSCB/OP Haiphong, Vietnam (Dinh Vu Jetty No.2)
  - Discharge : OSCB/OP Tuticorin, India
  - Laycan : 20-27th/July/2018
  - Freight : USD43.00/PMT bbs 1:1
  - Payment : Freight payable in USD in Owner's nominated bank account within 5 Banking Days after completion of loading and signing/release Bill of Lading
  - Laytime : TTL 200/200MTPH FOR LOAD/DISCHARGE SHINC REVERSIBLE
  - Demurrage : US\$11,000.00 PDPR
  - CP : ASBATANKVOY

#### SPECIAL PROVISIONS

1. ASBATANKVOY Charter Party Form is considered as the part of the Charter.
2. General average, if any, shall be settled in London, UK in accordance with York/Antwerp Rules 1994.
3. Arbitration  
Any dispute arising under this charter shall be submitted to the jurisdiction of the High Court of Justice of England, pursuant to the laws relating to the arbitration there in force.  
One arbitrator shall be nominated by the Owner and the other by the Charterer. And in case the Arbitrators shall not agree then to the decision of an umpire to be appointed by them, the award of the Arbitrators or the Umpire to be the final and binding upon both parties.
4. Governing Law  
English law shall be applied to this Charter.
5. Owner's Protective Clauses

1



## Hợp đồng thuê tàu Voyage Charter Party

**Chức năng của vận đơn**

SAIGON ACADEMY

## Chức năng của vận đơn đường biển

Biên lai nhận hàng  
của hãng tàu

Hợp đồng  
chuyên chở hàng hóa

Chứng từ  
sở hữu hàng hóa

SAIGON ACADEMY



# Phân loại vận đơn

SAIGON ACADEMY

## Phân loại vận đơn đường biển

Các cơ sở ghi chủ vận hàng hóa

Vận đơn theo lệnh  
Vận đơn đích danh

Vận đơn theo lệnh  
Vận đơn đích danh

Các cơ sở vận chuyển hàng hóa

Vận đơn theo lệnh  
Vận đơn đích danh

Vận đơn theo lệnh  
Vận đơn đích danh

Các cơ sở người nhận hàng

Vận đơn theo lệnh  
Vận đơn đích danh

Vận đơn theo lệnh  
Vận đơn đích danh

Consignee

To order of Vietcombank, HCM branch

**Vận đơn theo lệnh**

Consignee

Intime Import & Export Co., Ltd  
23 Hoang Quoc Viet street, Binh  
Thanh district, HCM city

**Vận đơn đích danh**

SAMCON ACADEMY



**Phân loại vận đơn đường biển**



SAMCOIN ACADEMY

# Phân loại vận đơn đường biển



Vận đơn đi thẳng



Vận đơn đa phương thức



Hoa Kỳ

**Phân loại vận đơn đường biển**

- Các cơ chế ghi chú vận đơn biển**
- Các cơ chế vận chuyển vận đơn biển**
- Các cơ chế quản lý vận đơn biển**
- Các cơ chế thanh toán vận đơn**
- Các cơ chế bảo hiểm vận đơn**

- Đang chờ cập nhật**
- Đang chờ cập nhật**
- Đang chờ cập nhật**
- Đang chờ cập nhật**
- Đang chờ cập nhật**
- Đang chờ cập nhật**
- Đang chờ cập nhật**
- Đang chờ cập nhật**

SANGLACADEMY

# Phân loại vận đơn đường biển

- Các cơ chế ghi chú của hàng hóa
- Các cơ chế vận chuyển hàng hóa
- Các cơ chế người nhận hàng
- Các cơ chế phương thức vận tải
- Các cơ chế hợp đồng vận chuyển

<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>
<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>	<b>Loại vận đơn</b>

**Vận đơn theo hợp đồng thuê tàu**

**Vận đơn theo hợp đồng thuê tàu**

**Vận đơn tàu chợ**

**Vận đơn tàu chợ**

**Nội dung vận đơn**

SAIGON ACADEMY

Shipper

# AISC LINE

## OCEAN BILL OF LADING

Consignee (if to order so indicate)

BL No:

1

Notify Party (no claim shall attach to bills to notify)

For delivery of goods, please apply to

Freightage by

From

Also notify

Ocean vessel

Port of loading

Port of discharge

Final destination

SAIGON ACADEMY

Shipper

**2**

Consignee (if to order so indicate)

Notify Party (the name shall attach to bills to notify)

Freight by

From

Ocean vessel

Port of loading

Port of discharge

Final destination

# AISC LINE

## OCEAN BILL OF LADING

BL No: **AISCHOC1411013**

For delivery of goods, please apply to

**NOTIFYING AGENT:  
GOLDEN TRANSPORT SERVICE CO., LTD  
187/13 BACH DANG STREET, WARD 2,  
TAN BINH DISTRICT, HO CHI MINH CITY, VIETNAM  
PHONE: +84 8 62807374 FAX: +84 8 62807373  
P.L.C. KEVIN**

Also Notify

SAIGON ACADEMY

Shipper

SUMITOMO CORPORATION THAILAND LTD  
20TH, 21ST AND 22ND FL, UNIT L, M THAI TOWER  
ALL SEASONS PLACE, 87 WIRELESS ROAD,  
LUMPINI, PHATHUNYAN, BANGKOK 10330

Consignee (if to order so indicate)

3

Notify Party (no item that attach to bills to notify)

# AISC LINE

## OCEAN BILL OF LADING

BL No: AISCHOC1411013

For delivery of goods, please apply to

AGENCY AGENT:  
GOLDEN TRANSPORT SERVICE CO., LTD  
187/13 BACH DANG STREET, WARD 2,  
TAN BINH DISTRICT, HO CHI MINH CITY, VIETNAM  
PHONE: +84 8 62807374 FAX: +84 8 62807373  
P.L.C. KEVIN

Freight by

From

Also notify

Ocean vessel

Port of loading

Port of discharge

Final destination

SAIGON ACADEMY



Shipper

SUMITOMO CORPORATION THAILAND LTD  
20TH, 21ST AND 22ND FL, UNIT 1, M TRAI TOWER  
ALL SEASONS PLACE, 87 WIRELESS ROAD,  
LUMPINI, PHATHUNYAI, BANGKOK 10330

Consignee (if to order so indicate)

TO THE ORDER OF KOMA EXCHANGE BANK

Notify Party (no item that attach to bills to notify)

4

Freight by

From

Ocean vessel

Port of loading

Port of discharge

Final destination

# AISC LINE

## OCEAN BILL OF LADING

BL No: **AISCHOC1411013**

For delivery of goods, please apply to

LOCAL AGENT:  
GOLDEN TRANSPORT SERVICE CO., LTD  
187/13 BACH DANG STREET, WARD 2,  
TAN BINH DISTRICT, HO CHI MINH CITY, VIETNAM  
PHONE: +84 8 62807374 FAX: +84 8 62807373  
P.L.C. KEVIN

Also Notify

4a

Shipper

SUMITOMO CORPORATION THAILAND LTD  
20TH, 21ST AND 22ND FL, UNIT L, M TRAI TOWER  
ALL SEASONS PLACE, 87 WIRELESS ROAD,  
LUMPINI, PHATHUMWANI, BANGKOK 10330

Consignee (if to order so indicate)

TO THE ORDER OF KOREA EXCHANGE BANK

Notify Party (No claim shall attach to bills to notify)

LOTTE INTERNATIONAL CO., LTD  
5/LF, WOODMANS BLDG, 1000-5 DAECHO-DONG  
GANGNAM-GU SEOUL, 125-280, KOREA

# AISC LINE

## OCEAN BILL OF LADING

BL No: **AISCHOC1411013**

For delivery of goods, please apply to

NOTIFYING AGENT:  
GOLDEN TRANSPORT SERVICE CO., LTD  
187/13 BACH DANG STREET, WARD 2,  
TAN BINH DISTRICT, HO CHI MINH CITY, VIETNAM  
PHONE: +84 8 62807374 FAX: +84 8 62807373  
P.L.C. KEVIN

Freight by

From

Ocean vessel

Port of loading

Port of discharge

Final destination

**5**

Also notify

LOTTE VINA INTERNATIONAL CO., LTD  
UNIT B02, BEAUTIFUL SAIGON, NO.02  
NGUYEN KHAC VIEW ST., TAN PHU WARD  
DIST. 7, HCM CITY, VIETNAM

SAIGON ACADEMY

# AISC LINE

## OCEAN BILL OF LADING

BL No: **AISCHOC1411013**

### Shipper

**SUMITOMO CORPORATION THAILAND LTD  
20TH, 21ST AND 22ND FL, UNIT L, M THAI TOWER  
ALL SEASONS PLACE, 87 WIRELESS ROAD,  
LUMPINI, PHRATHUMANI, BANGKOK 10330**

### Consignee (if to order so indicate)

**TO THE ORDER OF KOREA EXCHANGE BANK**

### Notify Party (No other than agent for bills to notify)

**LOTTE INTERNATIONAL CO., LTD  
5/LF, HOCHIMINH BLDG, 1000-1 DANCONG DONG  
GANGNAM-GU SEOUL, 125-280, KOREA**

### For delivery of goods, please apply to

**HOCHIMINH AGENT  
GOLDEN TRANSPORT SERVICE CO., LTD  
187/13 BACH DANG STREET, WARD 2,  
TAN BINH DISTRICT, HO CHI MINH CITY, VIETNAM  
PHONE: +84 8 62807374 FAX: +84 8 62807373  
P.L.C: KEVIN**

### Freight by

### From

**BANGKOK PORT, THAILAND**

### Ocean vessel

**WANIN SAKI PAUL V. BARRIS**

### Port of loading

**BANGKOK PORT, THAILAND**

### Port of discharge

**HOCHIMINH PORT, VIETNAM**

### Final destination

**HOCHIMINH PORT, VIETNAM**

### Also Notify

**LOTTE VINA INTERNATIONAL CO., LTD  
UNIT 202, BEAUTIFUL SAIGON, NO 02  
NGUYEN KHAC VIEW ST., TAN PHU WARD  
DIST 2, HCM CITY, VIETNAM**

SAIGON ACADEMY


Marks and Numbers	Quantity	Description of goods				Gross weight KGS	Measurement CBM
6 (Vertical text on the left side of the page)							
	<b>ORIGINAL</b>						
Freight and Charges	R/Ton	Rate	Per	Freight Prepaid	Freight Collect		

SAIGON ACADEMY

Marks and Numbers	Quantity	Description of goods	Gross weight KGS	Measurement CBM	
<p style="writing-mode: vertical-rl; transform: rotate(180deg);">Packed Cases to be checked by the merchant</p> <p><b>NO MARKS</b></p> <p><b>CONTAINER NO DEVELOPMENT</b></p> <p><b>SEAL NO 68994</b></p>	<div style="background-color: red; color: white; border-radius: 50%; width: 40px; height: 40px; display: flex; align-items: center; justify-content: center; margin: 0 auto;">7</div>				
<b>Freight and Charges</b>	<b>R/Ton</b>	<b>Rate</b>	<b>Per</b>	<b>Freight Prepaid</b>	<b>Freight Collect</b>

SAIGON ACADEMY

ORIGINAL

Marks and Numbers	Quantity	Description of goods	Gross weight KGS	Measurement CBM	
Packed as instructed by the manufacturer <b>NO MARKS</b> <b>CONTAINER NO</b> <b>DEFORMATIONS</b> <b>SEAL NO DAMAGE</b>	<b>2,000</b> <b>CARTONS</b> <b>(2 x 1000)</b>				
<b>ORIGINAL</b>					
Freight and Charges	R/Ton	Rate	Per	Freight Prepaid	Freight Collect

SAIGON ACADEMY

















Freight and Charges	R/Ton	Rate	Per	Freight Prepaid	Freight Collect
<b>FREIGHT AS ARRANGE</b>					
<b>"IF CONSIGNEE REJECT THE CARGO, ALL CHARGES WHICH OCCUR FOR THE SHIPMENT WILL BE FULLY RESPOND BY SHIPPER OR AGENCY AT ORIGIN."</b>					

Number of original BL:	<b>3</b>
Freight payable at:	<b>DESTINATION</b>
Place of issue:	<b>HANOI</b>
Issue date:	<b>16/11/2009</b>
Shipped on board date:	<b>16/11/2009</b>

ALL CARGOES BY CARriers TO BE SHIPPED AS SPECIALLY STATED IN APPLICABLE TARIFFS AND CONDITIONS OF CARRIAGE. UNLESS OTHERWISE STATED, TO BE TRANSPORTED UNDER SUCH TARIFFS AS APPLICABLE, REFERENCED OR SPECIFIED HEREIN AND SUBJECT TO ALL THE TERMS AND CONDITIONS THEREOF. THE CARRIER SHALL NOT BE RESPONSIBLE FOR THE LOSS OF OR DAMAGE TO CARGOES UNLESS IT IS PROVEN THAT SUCH LOSS OR DAMAGE HAS BEEN CAUSED BY THE NEGLIGENCE OF THE CARRIER OR HIS AGENTS, EMPLOYEES OR SUBCONTRACTORS. THE CARRIER SHALL NOT BE RESPONSIBLE FOR THE LOSS OF OR DAMAGE TO CARGOES WHICH ARE NOT PACKED OR STOWED, LASHED, UNLASHED, DETAILED, UNDETAILED, OR SECURED IN ACCORDANCE WITH THE TARIFFS AND CONDITIONS OF CARRIAGE. THE CARRIER SHALL NOT BE RESPONSIBLE FOR THE LOSS OF OR DAMAGE TO CARGOES WHICH ARE NOT PROPERLY STOWED, LASHED, UNLASHED, DETAILED, UNDETAILED, OR SECURED IN ACCORDANCE WITH THE TARIFFS AND CONDITIONS OF CARRIAGE. THE CARRIER SHALL NOT BE RESPONSIBLE FOR THE LOSS OF OR DAMAGE TO CARGOES WHICH ARE NOT PROPERLY STOWED, LASHED, UNLASHED, DETAILED, UNDETAILED, OR SECURED IN ACCORDANCE WITH THE TARIFFS AND CONDITIONS OF CARRIAGE. THE CARRIER SHALL NOT BE RESPONSIBLE FOR THE LOSS OF OR DAMAGE TO CARGOES WHICH ARE NOT PROPERLY STOWED, LASHED, UNLASHED, DETAILED, UNDETAILED, OR SECURED IN ACCORDANCE WITH THE TARIFFS AND CONDITIONS OF CARRIAGE.

Signed on behalf of the Carrier:  
 By \_\_\_\_\_ **15** \_\_\_\_\_





**Cách nhận biết một số loại vận đơn**

**SAIGON ACADEMY**





China Ocean Shipping Company, Limited

CCLU  
CSLU  
COSU  
CBHU

+ 10 46

**CCLU**1234567890



Evergreen  
Marine  
Corporation  
(Taiwan)

**EVERGREEN**

EGLV

+ 12 46

**EGLV**123456789012

**OOCL**

OOLU

+ 12 46

**OOLU**1234567890

Orient Overseas Container Line, HongKong



**MAERSK**

Maersk Line, Danish international  
container shipping company

MAEU + 9 16  
MNU

**MAEU123456789**



**K LINE**

Kawasaki Kisen Kaisha, Ltd

KKLU AAA + 6 16

**KKLUAAA123456**



Mediterranean Shipping Company S.A. (MSC)  
is a Swiss-Italian international shipping line

MSCU AA + 6 16  
MEDU

**MSCUAA123456**

SALIGON ACADEMY



**Hapag-Lloyd**

HLCU AAA + 9 số

**HLCUAAA123456789**

Hapag-Lloyd AG is a German international shipping and container transportation company



CMAU  
CMAU AAA + 7 số

**CMAUAAA1234567**

CMA CGM S.A. is a French shipping company



**NYK**<sub>LINE</sub>

NYKS AAAA + 8 số

**NYKSAAAA12345678**

Nippon Yusen Kabushiki Kaisha  
(日本郵船株式会社, Japan Mail Shipping Line)

SAIGON ACADEMY



**YANG MING** YMLU (E, B, T, W) + 9 位 **YMLUE123456789**

Yang Ming Marine Transport Corporation  
is a Taiwanese ocean shipping company



**MOLU** + 11 位 **A** **MOLU1234567A**

Mitsui O.S.K. Lines  
is a Japanese transport company



**APLU** + 8 位 **APLU12345678**

**APL**

APL: American President Lines Ltd.,  
is a Singapore-based container shipping company

SAFARI ACADEMY

**Cảm ơn!**

SAIGON ACADEMY